

Income statement				
	Team_1	Team_2	Team_3	Team_4
Revenues				
Consumer postpaid voice revenues	202 943	231 365	208 677	180 579
Consumer prepaid voice revenues	17 613	30 886	22 306	22 049
Consumer data revenues	27 711	35 485	11 499	8 478
Consumer messaging revenues	43 648	58 677	44 139	32 388
Mobile content revenues	44 300	39 250	34 794	47 087
Corporate voice revenues	139 723	134 456	92 344	125 822
Corporate data revenues	90 332	87 015	47 711	65 323
Total	566 270	617 133	461 470	481 727
Expenses				
Marketing expenses	100 000	137 500	80 000	90 000
Mobile content expenses	4 700	7 450	5 900	4 400
Corporate customer acquisition and relations expenses	10 600	9 500	3 950	11 550
R&D expenses	10 000	108 000	5 000	23 000
Maintenance expenses	10 750	8 075	8 850	10 100
Handset business expenses	0	0	0	0
Personnel expenses	82 643	109 434	93 451	90 203
Total	218 693	379 959	197 151	229 253
EBITDA				
Depreciation from fixed assets	64 637	49 796	41 581	42 222
EBIT	282 940	187 379	222 738	210 251
Financial expenses	20 250	20 250	22 500	11 250
Taxes (26%)	68 299	43 453	52 062	51 740
Profit	194 391	123 675	148 176	147 261

Balance sheet (k€)				
	Team_1	Team_2	Team_3	Team_4
Assets				
Fixed assets	629 209	593 627	395 099	387 454
Cash and cash equivalents	252 136	382 045	507 745	346 979
Total	881 345	975 672	902 845	734 433
Liabilities & equity				
Equity				
Share capital	200 000	200 000	200 000	200 000
Previous years profits	36 955	202 000	154 669	137 172
Profits for this year	194 391	123 675	148 176	147 261
Total equity	431 345	525 675	502 845	484 433
Liabilities				
Short term dept	0	0	0	0
Long term dept	450 000	450 000	400 000	250 000
Total liabilities	450 000	450 000	400 000	250 000
Total	881 345	975 672	902 845	734 433

Market shares				
	Team_1	Team_2	Team_3	Team_4
Consumers:				
Postpaid voice	22	29	26	23
Prepaid voice	14	33	29	23
Cellular data	24	32	21	23
WLAN data	0	100	0	0
SMS	22	30	25	23
MMS	27	32	26	14
Corporations:				
SME voice	27	27	19	27
NAT voice	26	27	20	26
INT voice	26	27	21	26
PA voice	28	23	22	27
SME data	26	28	19	27
NAT data	27	26	19	27
INT data	26	26	20	27
PA data	29	22	21	28

Knowledge levels for each technology				
	Team_1	Team_2	Team_3	Team_4
GSM	73	84	74	70
GPRS	66	94	95	79
EDGE	0	0	100	88
WCDMA	79	88	0	0
WLAN	0	94	0	0
Application and service platform	88	94	89	90

Key management ratios

	Team_1	Team_2	Team_3	Team_4
Operating performance (%)				
ROE	45,1	23,5	29,5	30,4
Debt/Equity	1,0	0,9	0,8	0,5